§4215. Foreclosure Protection Fund.

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There is hereby created the Foreclosure Protection Fund. 2 This fund shall be used by GHC to protect the interest of the 3 Community Affordable Housing Action Trust as the second + mortgagee and shall be used exclusively for the purpose of 5 paying off the first mortgage on foreclosure in the event the 6 highest bid is not sufficient to pay off the first mortgage and the 7 interest free loan. GHC shall take title to all property acquired by 8 use of this fund. Proceeds from this fund shall be borrowed 9 10 interest free and shall be repaid at an amount equal to the lower of the selling price of the Real Estate Owned (REO) or the amount 11 expended from the Foreclosure Protection Fund upon sale of the 12 REO. 13

§4216. Mortgage Insurance or Guarantee.

If it is necessary to encourage participation in the program by financial institutions, the Corporation may enter cooperative programs to obtain mortgage risk insurance or guarantee loans against losses as a result of default and subsequent foreclosure.

§4217. Program Requirements and Regulations.

§4217a. Residency Requirements.

All applicants of the program contained herein shall be U.S. Citizens or permanent resident aliens who have been residents of Guam for a period of not less than five (5) years immediately preceding the date of application. Applicants who have not been five (5) year residents for the period immediately preceding the date of application may qualify for these programs if the applicant's residency change was due to active service in the

- 1 United States Armed Forces or for attendance on a full time basis
- 2 at an institution of higher education provided that the applicant
- 3 was a five (5) year resident for the period immediately
- 4 preceding the start of such active duty or education.
- §4217b. Need for Down Payment Assistance Required.
- As the purpose of the program contained herein is to assist
- 8 families and individuals who are lacking the necessary resources
- 9 for the down payment requirements or loan qualification
- 10 requirements, the qualifying amount of the assistance under
- these programs shall be directly reduced to the extent that the
- 12 applicant has available resources to use as a down payment or to
- 13 qualify for the mortgage loan.
- 14 4217c. Development of Rules and Regulations.
- 15 GHC shall develop Rules and Regulations for the program
- 16 contained herein under the Provisions of the Administrative
- 17 Adjudication Law. GHC also has the flexibility to change any
- 18 program requirements contained herein to conform to the
- 19 standards set forth by the Federal Home Loan Mortgage
- 20 Corporation (Freddie Mac), the Federal National Mortgage
- 21 Association (Fannie Mae), or other secondary investor of
- 22 mortgages except those that pertain to applicant's qualifications
- and soft second loan amounts as contained herein.

- SECTION 3. Article 3 of 12 GCA Chapter 4 is
- 2 hereby added to read:
- 3 "ARTICLE 3. GOVERNMENT PARTICIPATION LOAN ACT"
- 4 §4301 .Definitions.
- 5 §4302 .Loans by the Corporation.
- 6 §4303 .Insurance of Dwelling.
- 7 § +30+ .Loans Made Under This Program.
- 8 §4305 .Interest Free Loan Program.
- 9 § 4306 .Interest Free Loans and Term Thereof.
- 10 §4307 .Limitations on Interest Free Loans.
- 11 §4308 .Interest Free Loan Schedule.
- 12 §4309 .Termination of Interest Free Loan.
- 13 §4310 .Funding From the Community Affordable
- 14 Housing Action Trust.
- 15 §4311 .Use of Trust Proceeds for Interest Free Loans.
- 16 § +312 .Repayment of Interest Free Loans.
- 17 §4313 .Qualifications for Interest Free Loans.
- 18 §4314 .Mortgage Revenue Bond Funding.
- 19 §4315 .Program Requirements and Regulations.
- 20 As used in this Article:
- 21 (a) "Adjusted annual income" means the total family
- 22 income less five percent (5%) of such total family income less
- 23 Four Hundred Eighty Dollars (\$480) for each dependent.
- 24 (b) "Board" means the Board of Directors of the Guam
- 25 Housing Corporation.
- 26 (c) "Corporation" means the Guam Housing Corporation.

- 1 (d) "Family Income" means the total annual income derived from all sources for each member of the family.
 - (e) "Government" means the government of Guam.

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- 4 (f) "Family" means two (2) or more persons related by blood, marriage, or adoption living together as a household.
 - (g) "Individual" means any unmarried person.
- 7 (h) "Interest Free Loan" means second mortgages that are 8 to be repaid without interest pursuant to the provisions of this
- 9 (i) "Loan" means that loan made by the Corporation to a 10 low or moderate income family pursuant to the provisions of this 11 Chapter.
- "Dependent" shall be defined as any child or individual 12 (i)in which the head of household has legal guardianship under the 13 age of 19 years; and child or individual in which the head of 14 household has legal guardianship under the age of 25 provided 15 the child or individual is a full time student, or any individual, 16 child relative, or parent in which the head of household has an 17 obligation to provide financial support due to reasons of mental 18 or physical incapacity. 19
- §4302. Loans by the Corporation.
- The Guam Housing Corporation is authorized to make loans under this Chapter to low and moderate income families for the purchase or construction of their residential homes. All loans made by GHC shall be subject to the following limitations:
 - (a) The maximum loan to value ratio shall not exceed Ninety Five percent (95%) of the Appraised value of the property.

- 1 (b) The minimum living areas for residential homes that 2 are the subject of the Housing Corporation loans shall be:
- 3 (1) nine hundred (900) square feet for two (2) 4 bedroom-one-(1) bath homes;
- one thousand one hundred (1,100) square feet for three (3) bedroom-one-(1) bath homes;
- 7 (3) one thousand two hundred sixty (1,260) square 8 feet for three (3) bedroom-two-(2) bath homes; and
- 9 (4) one thousand four hundred (1,400) square feet 10 for four (4) bedroom-two-(2) bath homes.
- §4303. Insurance of Dwelling.
- GHC shall require that each mortgagor maintain adequate property insurance coverage for a home financed under this Act.
- 15 §4304. Loans Made Under the This Program.
- First mortgage loans made by the Corporation under this program shall bear interest at the prevailing Guam Housing Corporation rate.
- §4305. Interest Free Loan Program.

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The Government shall provide interest free loans to qualified individuals or families as subordinate second mortgage loans to first mortgage loans made by GHC for the purchase, or construction of a home. Interest free loans shall be available to each family or individual based on the family's or individual's adjusted income which shall be determined at the time of application and in accordance with the schedule under §4308 of

- this Article. All loans so made shall be of such sound value or so
- 2 secured as to reasonably assure repayment.

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- §4306. Government Participation and Term 4 Thereof.
- The Government shall provide interest free loans to qualified families or individuals. The interest free loans shall be given in accordance to the schedule set forth in §4308 within the income limits and maximum subsidy amounts as follows:
- 9 (a) For families or individuals with adjusted incomes of up 10 to Eighty Percent (80%) of the Median Income, the Government's 11 participation shall be determined under Schedule I of §4308.
- 12 (b) For families or individuals with adjusted incomes of 13 more than Eighty Percent (80%) and up to Ninety Percent (90%) 14 of the Median Income, the Government's participation shall be 15 determined under Schedule II of §4308.
 - (c) For families or individuals with adjusted incomes of more than Ninety Percent (90%) and up to than One Hundred Percent (100%) of the Median Income, the Government's participation shall be determined under Schedule III of §4308.
- 20 (d) For families or individuals with adjusted incomes of 21 more than One Hundred Percent (100%) up to than One 22 Hundred Twenty Percent (120%) of the Median Income, the 23 Government's participation shall be determined under Schedule 24 IV of §4308.
- §4307. Limitations on Interest Free Loans.
- The Interest free Loan shall not exceed Fifty Thousand Dollars (\$50,000.00). The total Loan to Value Ratio of the

- 1 combined GHC loan and the Interest Free loan shall not exceed
- 2 Ninety Five Percent (95%) of the appraised value of the home.
- §4307(a). 3/2 Down Payment Option.
- 4 An applicant may qualify for a grant or an unsecured
- 5 interest free loan equal to an amount not exceeding Two Percent
- 6 (2%) of the lower of the appraised value or the selling price of a
- 7 home financed under the provisions of this Article. The funds for
- 8 grants or loans under this subsection shall come from the
- 9 Community Affordable Housing Action Trust as defined in §4210
- of this Act. The maximum loan or grant shall Two Percent (2%) of
- the lower of the appraised value or the selling price of the home
- financed not to exceed Two Thousand Dollars (\$2,000.00). In the
- 13 case of interest free loans, the financial institution may include
- 14 the repayment amount in the borrower's total debt qualifying
- 15 ratio.
- §4307b. 3/2 Option Qualifications.
- 17 Adjusted Income Qualifies For
- 18 Less than 100% of median Outright Grant
- 19 100% to 120% of median 5 Year Interest Free Loan
- Funding for this section will be available only in MRB issues
- as contained in §4314. All amounts above shall be reduced to the
- 22 extent of the applicant's resources available for the home and
- 23 any family gifts may be applied to the down payment.

Interest Free Loan Schedules. 1 **§**4308. There are hereby established the following Interest Free 2 Loan Schedules to which this Article applies. The maximum loan 3 amount shall depend in each instance on the prevailing GHC. + Rate at the time a loan is made. 5 INTEREST FREE LOAN SCHEDULE I. 6 **GHC Rate** 7 Maximum Interest Free Loan 50.00% of The Appraised Value 8 12.00% or more 10.00% to 11.99% 48.00% of The Appraised Value 9 46.00% of The Appraised Value Less than 10.00% 10 INTEREST FREE LOAN SCHEDULE II 11 **GHC Rate** 12 Maximum Interest Free Loan 48.00% of The Appraised Value 13 12.00% or more 10.00% to 11.99% +6.00% of The Appraised Value 14 15 Less than 10.00% 44.00% of The Appraised Value Interest Free Loan Schedule III. 16 GHC Rate Maximum Interest Free Loan 17 12.00% or more 46.00% of The Appraised Value 18 10.00% to 11.99% 19 44.00% of The Appraised Value 20 Less than 10.00% 42.00% of The Appraised Value INTEREST FREE LOAN SCHEDULE IV. 21 **GHC** Rate 22 Maximum Interest Free Loan 23 12.00% or more 44.00% of The Appraised Value 10.00% to 11.99% 24 +2.00% of The Appraised Value

40.00% of The Appraised Value

Less than 10.00%

1 §4309.	Termination	of	Interest	Free	Loan.
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The Interest Free provisions under this Article shall automatically terminate if, during the term of the loan, the residence secured by the mortgage for which the loan was granted is:

- (a) transferred or conveyed;
- 7 (b) is sold; or

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- 8 (c) is occupied exclusively by individuals other than 9 the mortgagor (s) or their children. If the property is leased then 10 the interest free loan shall be reamortized at the rate of the GHC 11 loan as an interest bearing loan and such interest shall be 12 remitted to GHC for deposit in the Community Affordable 13 Housing Action Trust.
- 14 §4309(a). Exceptions.
- 15 (a) Affordable Rentals. In the event the loan becomes 16 distressed and the Mortgagor is unable to make the monthly 17 payments, the home may be rented out by GHC as an affordable 18 rental unit. The amount of the rental shall be the total monthly
- 19 payment plus a Ten Percent (10%) management fee to be
- 20 retained by GHC. If the mortgagor is unable to make up the
- 21 arrears prior to GHC leasing out the home, then GHC may grant a
- 22 special catchup loan for the amount of the arrears at its second
- 23 mortgage rate not to exceed two years. The amount of this loan
- 24 shall be factored into the monthly rental payment. GHC shall
- rent the home to any person provided that such person earn
- 26 less that Two Hundred Percent of the Median Income. GHC may
- 27 also factor into the rental, a formula for the repairs and upkeep

- of the unit but such reserves shall not be subject to the Ten
- 2 Percent (10%) management fee.
- 3 (b) Release from Restrictions. The mortgagor may free
- 4 themselves from the restrictions of this section by paying of the
- 5 interest free loan in its entirety.
- §4310. Funding From the Community Affordable
- 7 Housing Action Trust.
- 8 All Interest Free Loans under this Article shall be funded
- 9 by the Community Affordable Housing Action Trust contained in
- 10 § +210 of Article 2, Chapter 4, 12 GCA.
- 11 §4311. Use of Trust Proceeds for Interest Free Loans.
- 12 Proceeds from the trust shall be for interest free loans in
- participation with an underlying mortgage by GHC. The interest
- 14 free loan shall be subordinate to the underlying first mortgage
- 15 by GHC but shall not be subordinate to any other debt or
- 16 debenture.
- §4312. Repayment of Interest Free Loan.
- The interest free loan shall be repaid monthly by the
- mortgagor in an amount equal to the loan amount divided by the
- 20 number of monthly periods until maturity. The priority for
- 21 payment of this loan in the event the loan is in arrears is after
- 22 GHC's requirements and before other trustfund obligations. GHC
- 23 may establish and charge the mortgagor late fees for all interest
- 24 free loans that are paid after the grace period.
- §4313. Qualifications for Interest Free Loans.
- To qualify for the interest free loan program, an individual
- or family must show evidence of rejection from Three (3)

- 1 commercial mortgage lending institutions and be unable to
- 2 qualify on the basis of income for Guam Housing Corporation's
- 3 regular lending program. Applicants under this section are not
- 4 eligible for the Six percent loan program authorized by P.L. 20-
- 5 210.
- §4314. Mortgage Revenue Bond Funding.
- 7 In the event GHC is able to obtain financing through the
- 8 issuance of a Mortgage Revenue Bond (MRB), proceeds from the
- 9 bond may be used for mortgages in conjunction with the
- 10 provision of this Article.
- 11 §4314(a). MRB Conditions.
- 1) Origination and Servicing: Origination and servicing
- may be done by commercial lending institutions.
- 14 2) Maximum second mortgage: The maximum second
- mortgage for all loans originated using MRB proceeds under this
- 16 Article shall not exceed Forty Thousand Dollars (\$40,000).
- 17 §4315. Program Requirements and Regulations
- 18 §4315(a). Residency Requirements.
- All applicants of the program contained herein shall be U.S.
- 20 Citizens or permanent resident aliens who have been residents
- of Guam for a period of not less than five (5) years immediately
- 22 preceding the date of application. Applicants who have not been
- 23 five (5) year residents for the period immediately preceding the
- 24 date of application may qualify for these programs if the
- 25 applicant's residency change was due to active service in the
- 26 United States Armed Forces or for attendance on a full time basis
- 27 at an institution of higher education provided that the applicant

- 1 was a five (5) year resident for the period immediately
- 2 preceding the start of such active duty or education.
- 3 §4315(b). Need for Down Payment Assistance
- 4 Required.
- 5 As the purpose of the program contained herein is to assist
- 6 families and individuals who are lacking the necessary resources
- 7 for the down payment requirements or loan qualification
- 8 requirements, the qualifying amount of the assistance under
- 9 these programs shall be directly reduced to the extent that the
- 10 applicant has available resources to use as a down payment or to
- 11 qualify for the mortgage loan.
- §4315(c). Development of Rules and Regulations.
- GHC shall develop Rules and Regulations for the program
- 14 contained herein under the Provisions of the Administrative
- 15 Adjudication Law. GHC also has the flexibility to change any
- 16 program requirements contained herein to conform to the
- 17 standards set forth by the Federal Home Loan Mortgage
- 18 Corporation (Freddie Mac), the Federal National Mortgage
- 19 Association (Fannie Mae), or other secondary investor of
- 20 mortgages except those that pertain to applicant's qualifications
- 21 and soft second loan amounts as contained herein.
- SECTION 4. All unused funds previously appropriated to
- 23 the Corporation Subsidy Fund shall be transferred to the
- 24 Community Affordable Housing Action Trust Fund.
- 25 SECTION 5. Interest earned on the undisbursed
- 26 proceeds in the Community Affordable Housing Action Trust

- 1 Fund and the Foreclosure Protection Fund shall be retained by
- 2 GHC to cover it's expenses in managing these funds.
- 3 SECTION 6. Article 4 of 12 GCA Chapter 4 is added to
- 4 read:
- 5 "Article 4. Guam Housing Mortgage Insurance
- 6 Corporation
- 7 §4401. Creation.
- 8 §4402. Definitions
- 9 . §4403. Qualifications
- 10 .§++0+. Government Loan Guarantee Fund.
- §4405. Operations.
- 12 §4406. Exemption From Regulation.
- 13 §4407. Program Requirements and Regulations.
- 14 §4401. Creation.GHC is hereby authorized to create the
- 15 Guam Housing Corporation Mortgage Insurance Corporation
- 16 (GHMIC). The GHMIC shall be a public corporation owned in its
- 17 entirety by GHC. The Board of Directors of GHC shall be the Board
- of Directors of the GHMIC. The board shall create By-Laws and
- 19 rules and regulations for the GHMIC under the provisions of the
- 20 Administrative Adjudication Act.
- §4402. Definitions.
- 1. "GHC" means the Guam Housing Corporation
- 23 2. "First Time Homeowner" means any Qualified
- 24 Buyer who has not had any ownership interest in a home within
- 25 the three year period immediately preceding the date of the
- loan, any person who within the three year period preceding the
- 27 date of a loan herein, has had an interest in a home either joint

- or undivided, or home pending inheritance provided that such
- 2 interest is less than Fifty Percent (50%) of the total value of the
- 3 home and such interest is terminated prior to the date of a loan
- 4 herein, or any individual who has had in interest in a home
- 5 within the last three years, in which such interest was
- 6 terminated by divorce.
- 7 3. "Family" means a household composed of two or
- 8 more individuals related by blood, marriage or adoption living
- 9 together as a household.
- 10 4. "Individual" means any single or unmarried
- 11 person.
- 12 5. "Down Payment" means the equity requirements
- 13 of the homeowner needed to initiate the mortgage for the
- 14 purchase, construction or renovation of a home.
- 15 6. "Selling Price" means for purposes of this Section
- the purchase price of a completed home or the purchase price of
- the lot and the construction cost of the home to be built on the
- 18 lot.
- 7. "Appraised Value" means the value of the home
- and lot to be purchased or the value of the home and lot to be
- 21 constructed or renovated.
- §4403. Qualifications.
- To qualify for this program, the applicant must be a
- 24 qualified resident and first time homeowner as defined under
- 25 this Section. The applicant must demonstrate that they will not
- be able to obtain a first mortgage loan from mortgage lending
- 27 institutions on the basis of not having sufficient cash to use as a

- 1 down payment for a loan. Those applicants that demonstrate that
- 2 they will not be able to obtain a first mortgage loan but can be
- 3 approved by a mortgage lending institution if they obtained a
- 4 mortgage loan guarantee from GHC are eligible for a loan
- 5 guarantee under this Act provided that mortgage lending
- 6 institution approves the applicant contingent upon the approval
- 7 of a loan guarantee from GHC.
- 8 §4404. Government Loan Guarantee Fund.
- 9 There is hereby created a Government Loan Guarantee
- 10 Fund (GLGF). The fund shall be managed by the Guam Housing
- 11 Corporation. Proceeds from this fund shall be used for the
- 12 purpose of capitalizing the GHMIC. All investment income on the
- 13 GLGF shall remain the property of the GHMIC.
- 14 §4405. Operations.
- 15 §4405(a). Separate Records Required.
- GHC shall keep separate records and financial statements
- and shall in no way consolidate the finances of the GHMIC with its
- 18 finances.
- §4405(b). Limitations of Program Finances.
- Administrative support services for the GHMIC shall be
- 21 provided by GHC provided, however that GHMIC, from its
- 22 operating revenues, shall reimburse GHC for all cost to provide
- 23 such administrative support services, inclusive of personnel
- 24 services and cost of materials and suplies.
- §4405(c). Limits of Liability.
- 26 GHC shall not be held liable for policy claims against the
- 27 GHMIC.

- 1 In the event that the policy claims rate exceeds the projection of
- 2 the actuarially determined funding requirements as to
- 3 jeopardize the solvency of the program, the GHMIC shall request
- 4 for additional appropriations to the GLGF.
- 5 §4406. Exemption From Regulation.
- The GHMIC shall be exempt from all laws and regulations
- 7 which give the Director of Revenue and Taxation as the
- 8 insurance commissioner, control over the private insurance
- 9 industry. Private mortgage insurers who reinsure policies
- underwritten by the GHMIC, shall also be exempt from regulation
- 11 by the Insurance Commissioner.
- 12 §4407 . Program requirements and Regulations
- 13 §4407(a). Residency Requirements.
- 14 All applicants of the program contained herein shall be U.S.
- 15 Citizens or permanent resident aliens who have been residents
- of Guam for a period of not less than five (5) years immediately
- preceding the date of application. Applicants who have not been
- 18 five (5) year residents for the period immediately preceding the
- 19 date of application may qualify for these programs if the
- 20 applicant's residency change was due to active service in the
- United States Armed Forces or for attendance on a full time basis
- 22 at an institution of higher education provided that the applicant
- 23 was a five (5) year resident for the period immediately
- 24 preceding the start of such active duty or education.
- §4407(b). Need for Down Payment Assistance Required.
- As the purpose of the program contained herein is to assist
- families and individuals who are lacking the necessary resources

- 1 for the down payment requirements or loan qualification
- 2 requirements, the qualifying amount of the assistance under
- 3 these programs shall be directly reduced to the extent that the
- 4 applicant has available resources to use as a down payment or to
- 5 qualify for the mortgage loan.
- 6 §4407(c). Development of Rules and Regulations.
- 7 GHC shall develop Rules and Regulations for the program
- 8 contained herein under the Provisions of the Administrative
- 9 Adjudication Law. GHC also has the flexibility to change any
- 10 program requirements contained herein to conform to the
- 11 standards set forth by the Federal Home Loan Mortgage
- 12 Corporation (Freddie Mac), the Federal National Mortgage
- 13 Association (Fannie Mae), or other secondary investor of
- 14 mortgages except those that pertain to applicant's qualifications
- 15 herein.

SECTION 7. APPROPRIATIONS AUTHORIZATION

- 17 (a) There is hereby authorized to be appropriated FOUR
- 18 MILLION FIVE HUNDRED THOUSAND DOLLARS
- 19 (\$4,500,000), from the General fund to the "CAHAT" fund in
- 20 §4210 of Article 2, Chapter 4, 12 GCA, and FIVE HUNDRED
- 21 THOUSAND DOLLARS (\$500,000) are appropriated to the
- 22 "Foreclosure Protection Fund" in §4215 of Article 2, Chapter 4,
- 23 12 GCA for the purpose of carrying out the provisions of
- 24 Sections 2 and 3 of this Act.
- (b) There is hereby authorized to be appropriated ONE
- 26 MILLION DOLLARS (\$1,000,000.00) from the General Fund
- to the "Government Loan Guarantee Fund" in §4404 of Article 4,

- 1 Chapter 4, 12 GCA for carrying out the provisions of Section 6 of
- 2 this Act.
- 3 SECTION 8. A new Article 5 is hereby added to Chapter 4 of
- 4 Title 12, Guam Code Annotated to read
- 5 "Article 5 Citizens Housing Act of 1992."
- 6 §4500 Title.
- 7 §4501 Affordable Housing Board, Creation.
- 8 §4502 Meetings.
- 9 §4503 Duties.
- 10 §4504 Income Groups Affordability Index.
- 11 § 4505 Sale of Affordable Units.
- 12 §4506 Rules and Regulations.
- 13 §4507 Staffing by Guam Housing Corporation.
- 14 §4508 Sunset Provision.
- 15 §4500. Title.
- This act shall be known as the "Citizen's Housing Act of 1992".
- §4501. Affordable Housing Board, Creation.
- The Board of Directors of the Guam Housing Corporation
- 20 shall serve as the Affordable Housing Board hereafter referred
- 21 to as the "Board" and shall perform the duties and
- 22 responsibilities herein specified.
- 23 **§4502.** Meetings.
- The Affordable Housing Board shall meet at least once every
- 25 month at a date determined appropriate by the Board. Notice of
- each meeting shall be given at least Forty Eight (48) hours prior
- 27 to each meeting. Each member of the Board shall receive a

- stipend of Fifty Dollars (\$50) per meeting not to exceed One
- 2 Hundred Dollars (\$100) per month regardless of the number of
- 3 meetings held in a given month. Stipends shall be paid for by the
- 4 Guam Housing Corporation.
- 5 §4503. Duties.

- The duties of the Board in establishing community housing guidelines to shall include, but not be limited to:
- 8 (a) Establish and update the Income Groups Affordability 9 Index in §4504.
 - (b) Defining first time home owners for various programs.
- 11 (c) Providing input for the Housing component of the 12 Territory's Comprehensive Master Plan.
- (d) Certify to the zoning authority or its designate that applicants applying for zone changes for developing residential units meet the requirements contained in §61639, §61640, §61641 and §61642.
- (e) Certify to the Guam Economic Development Authority that applicants requesting for Qualifying Certificates on the basis of developing affordable housing meet affordable housing development criteria established by the Board.

§4504. Income Groups Affordability Index.

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The Board shall determine and publish quarterly the Income Groups Affordability Index based on the HUD established median income for Guam, financial lending institution's underwriting guidelines, general mortgage rates, and general economic conditions. The Board shall establish prices based on the average of the income ranges for the following:

8	Income Group Categories		Percentage of HUD Median			
9		Very Low Income	Below 80% of median			
10	II.	Low Income	80% to 100% of median			
11	III.	Moderate Income	101% to 120% of median			
12	IV.	High Moderate	121% to 150% of median			
13	V.	Low Middle Income	151% to 190% of median			
14	VI.	Middle Income	191% to 230% of median			
15	VII.	High Middle Income	231% to 280% of median			
16	VIII.	High Income	Above 280% of median			

These guidelines shall apply only to housing programs and shall not be used for any other governmental or social program not pertaining to housing.

§4504(a). Income Groups Affordability Index Applied to Square Footage of Living Area.

The Board shall calculate prices per square foot of living area based on the index prices determined under §4504 for the Income Groups Affordability Index. The index price per square foot shall be based on the following formulas:

- 1 (1) Single Family Detached Units: Affordability Index price 2 divided by One Thousand Four Hundred (1,400) square feet of 3 living area.
- 4 (2) Attached Housing: Affordability Index price divided by One Thousand (1,000) square feet of living area times Seventy Percent (70%).
- 7 §4505. Sale of Affordable Units.

The Board shall develop the methodology, rules and 8 regulations for all homes sold that were developed under the 9 provisions of §61639 and §61641 (e) and (f) of Title 21 Guam 10 Code Annotated. The priority for all homes shall be determined 11 by a lottery conducted under the provisions of public law. 12 Priority shall be given to applicants in the Middle Income Group 13 and below. No affordable unit(s) shall be sold to an applicant(s) in 14 the high income group or ineligible group defined under 15 §61639a of Title 21 Guam Code Annotated unless there are an 16 insufficient number of applicants for the affordable units. In the 17 event that affordable units are to be sold to high income or 18 ineligble applicants, the affordable units shall be sold at market 19 prices. The difference between the lower of the Moderate Income 20 21 Index price or average price limit contained in §61639a of Title 21 Guam Code Annotated and the market price shall be remitted 22 23 by the developer to the CAHAT fund created in §4210 of Article 2 Chapter 4, 12 GCA. The Board may assess sellers fees payable 24 to Guam Housing Corporation to be used for expenses of the 25 26 Board and GHC staff in executing its duties herein. Such fees for

- each unit shall be limited to One percent (1%) of the selling price
- 2 of the unit not to exceed One Thousand Dollars (\$1,000).
- 3 §4506. Rules and Regulations.
- 4 The Board shall develop rules and regulations for the
- 5 provisions contained within this Article under the Provisions of
- 6 the Administrative Adjudication Act.
- 7 §4506(a). Against Discriminatory Practices.
- 8 Under no circumstances will any standards of qualification
- 9 or eligibility developed by the Board be based upon an
- 10 individuals ethnicity, sex, color or religion. The Board shall
- 11 certify, by resolution, that all rules and regulations of the Board
- and its programs comply with federal and territorial laws strictly
- 13 prohibiting discriminatory practices.
- 14 §4506(b). Against speculation.
- The Board shall develop rules and regulations by which
- speculation shall be prohibited and prevented.
- 17 §4507 Staffing by Guam Housing Corporation.
- The Guam Housing Corporation shall provide logistic
- 19 support and staff assistance to the Board.
- 20 §4508 Sunset Provision.
- The duties and responsibilities of the Guam Housing
- 22 Corporation Board of Directors, as contained herein, shall
- 23 terminate upon its own determination that such services are no
- 24 longer necessary."
- 25 SECTION 11. New §61639, §61639a, §61640, §61640a,
- 26 §61641, §61642, §61643 are hereby added to Title 21, Guam
- 27 Code Annotated to read:

§61639. Affordable homes.

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As a required condition for issuance of zone changes and/or 2 variances to the zoning laws of Guam, at least fifteen percent 3 (15%) of all homes constructed for sale in all housing, + condominium and townhouse projects of ten (10) or greater 5 units in which the lowest priced unit is less than Three Hundred 6 Thousand Dollars (\$300,000) which are issued building permits 7 thirty (30) days after the enactment hereof, and which are to be 8 constructed within the property for which a zone change or 9 10 variance to the zoning laws of Guam, is sought, shall be affordable homes under the guidelines established by the Affordable 11 Housing Board of Directors under Article 5 of Chapter 4 of Title 12 12, GCA. Such affordable homes shall be an integral and 13 interspersed part of each development and not segregated into 14 low-cost areas or sections. The average price of all units sold as 15 affordable units shall not exceed the High Moderate Income Index 16 Price as determined by the Affordable Housing Board under the 17 conditions set forth in §4504 and 4504a of Article 5 of Chapter 4 18 of Title 12, GCA. No unit sold as an affordable unit shall have a 19 price that exceeds the Middle Income Price as determined by the 20 Affordable Housing Board under the conditions set forth in 21 §4504 and 4504a of Article 5 of Chapter 4 of Title 12, GCA.In 22 cases where the total number of units times Fifteen percent 23 (15%) does not equal a whole number, the developer shall: 24

(1) pay a cash assessment equal to the difference between the market price and the High Moderate Income Index price times the partial unit percentage, or

1	(2) provide an additional unit at price equal to the High
2	Moderate Income Index price plus the High Moderate Income
3	Index price times the difference between One (1) minus the
4	fractional percentage of the partial unit not to exceed the Middle
5	Income Price Index.
6	§61639(a) Where Ineligible Groups Exist.
7	In cases where the affordability index prices for any eligible
8	group in §4504 §4504a and §4505 of Article 5 of Chapter 4 of
9	Title 12, GCA is higher than the selling price of the market units,
10	applicants in those groups shall be ineligible to purchase
11	affordable units. In these cases the average affordable unit shall
12	not exceed the average Income Index Price of all eligible groups.
13	§61640. High Priced Development Assessment.
14	Developments exempt from the provisions of §61639
15	because the minimum unit is greater than Three Hundred
16	Thousand Dollars (\$300,000) shall be assessed a fee based on the
17	Development Assessment Formula in §61640a. Such fees shall be
18	paid in to the Community Affordable Housing Trust as contained
19	in §4210 of Chapter 4, Title 12 GCA.
20	§61640(a). Development Assessment Formula.
21	Average Unit Selling Price = A
22	Middle Income Price Index = M
23	Prorated cost of underlying real estate = P
24	Total number of units = T
25	Amount of Fee assessed equals [A - M - P] x [.15T]
26	Where the Average Unit Selling Price is the sum of the
27	prices of all units in the development divided by the number of 38

- units sold and the Middle Income Price Index is the price as determined by the Affordable Housing Board under the conditions set forth in §4504 and §4504a of Article 5 of Chapter 4 of Title 12, GCA. The Prorated Cost of Land shall be the higher of the actual cost of the land divided by the number of the unimproved fair market value divided by the number of
- 8 §61641. Exemptions from §61639 and §61640.

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units.

- Developments shall be exempt from the conditions of §61639 and §61640 if any of the following conditions apply:
 - (a) The project is a viable Affordable Housing Project done in conjunction with a Federal Government or Government of Guam housing program, or
 - (b) If at least Twenty Five percent (25%) of the units in the project are selling at prices equal to or below Sixty percent (60%) of the appraised value of the unit and are made available to first time home buyers under the definition of first time home buyer as determined by the Affordable Housing Board defined in Article 5 of Chapter 4 of Title 12, GCA. The appraised value of the unit shall be determined by an appraiser selected by the Territorial Land Use Commission and paid for by the developer, or
 - (c) If at least Fifty Percent (50%) of the units in the project are selling at prices equal to or below Eighty percent (80%) of the appraised value and such homes have financing by or arranged by the developer where the maximum down payment does not exceed Five percent (5%) of the selling price and are made

- available to first time home buyers under the definition of first
- 2 time home buyer as determined by the Affordable Housing
- 3 Board defined in Article 5 of Chapter 4 of Title 12, GCA.
- 4 §61642. Affordable Housing Requirements Attached 5 to Lot.
- All lots in which a zone change or variance are granted 6 after the effective date of this act shall be continually subject to 7 the requirements of §61639 and §61640, unless specifically 8 exempted under the provisions of §61641 regardless of future 9 ownership. If the lot is subsequently sold, leased or conveyed 10 and Ten (10) or more units are developed for sale; if the lot is 11 subdivided and Ten (10) or more units are developed for sale by 12 one developer on the lots affected by the zone change/variance 13 regardless of time constraints; or if a zone change/variance was 1+ granted for a condition other than development of homes for sale 15 and subsequent to such granting of a zone change/variance, 16 homes are developed for sale. 17
- 18 §61643. Certification Required.
- The zoning authority or its designate shall receive certification from the Affordable Housing Board defined in Article 5 of Chapter 4 of Title 12, GCA. prior to granting any zone change / variance under §61639 and §61640 including projects exempt under §61641.
- SECTION 12. §2425 is added to Title 12, Guam Code Annotated to read:
- §2425. Qualifying Certificates for the Abatement of Gross Receipt Taxes for Affordable Housing Projects.

The Corporation is hereby authorized to grant abatements of gross receipt taxes to developers of affordable housing projects that meet the affordable housing guidelines established by the Affordable Housing Board defined in Article 5 of Chapter 4 of Title 12, GCA and to their contractors and subcontractors. The amount of the abatement shall be limited to taxes on the receipt revenue earned from the affordable housing project only and not to taxes on receipts of revenue from other projects of the developer, contractor or subcontractor.

SECTION 13. Preparation of Master Plan for the Development of Affordable, Special Needs and Market Units on Portions of Lot NO. 5402 in the Municipality of Mangilao.

The Governor is hereby authorized to place Portions of Lot NO. 5402 in the Municipality of Mangilao, consisting of Two Hundred Seventy Two and One Half (272.50) acres under the administrative jurisdiction of the Guam Housing Corporation for the purpose of engaging the preparation of a master plan for the development of affordable units, market units, and special needs housing units. The master plan shall include but not be limited to a land use plan, desired home specifications including floor plans, archeological surveys, topographical surveys, environment impact assessments, on-site/off-site infrastructure needs, the type of building system utilized, home buyer takeout financing strategies and target selling prices of the affordable units. For purposes of this Section affordable units are those that are sold at below market prices to low, moderate, and middle income groups; market units are those that are sold at market prices in

- the general real estate market with the profits being used as 1 means of funding the costs associated with the development and 2 selling the affordable and special needs units; and special needs 3 units are those that are sold or leased to special needs groups 4 5 such as the handicapped or elderly. The master plan shall include the number of affordable, market, and special needs residential 6 units with no more than Thirty percent (30%) of the total 7 residential units to be built as market units. The affordable and 8 special needs units shall be allocated among home buyers based 9 on the results of the comprehensive housing study currently 10 under solicitation by the Guam Housing Corporation and the 11 Guam Economic Development Authority. Upon completion, the 12 Guam Housing Corporation shall submit the completed Master 13 Plan along with recommendations regarding infrastructure 14 needs, development bonds, and other essential items to the 15 legislature for authorization for further development. 16
- SECTION 14. Authorization for Appropriation For Master Plan.
- Nine Hundred Thousand Dollars (\$900,000) are hereby appropriated from the General Fund to the Guam Housing Corporation for the purpose of completing the Master Plan contained in Section 13 of this Act.
 - SECTION 15. Authorization for Appropriation to Guam Housing Corporation Revolving Loan Fund.

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There is hereby authorized to be appropriated from the General Fund to the Guam Housing Corporation Revolving Loan

Fund the sum of TEN MILLION DOLLARS (\$10,000,000) to be used under the provisions established by Public Law 20-210.

SECTION 16 SEVERABILITY:

If any provisions of this Act or the application thereof to any person or circumstance, is held invalid, such invalidity shall not affect any other provision or application of this Act which can be given effect without the invalid provision or application, and to this end the provisions of the Act are severable.

COMMITTEE ON HOUSING, COMMUNITY DEVELOPMENT, FEDERAL AND FOREIGN AFFAIRS TWENTY-FIRST GUAM LEGISLATURE

163 Chalan Santo Papa Agaña, Guam 96910

Senator Francisco R Santos Chairman Tel: (671) 472-3414/3415 Fax: (671) 477-3048

COMMITTEE REPORT

on

BILL NO. 95

An Act to Create the Community Affordable Housing Action Trust, "CAHAT" within the Guam Housing Corporation.

Committee Findings and Recommendations

Recognizing the urgent need to develop affordable solutions to the housing problems on Guam and acknowledging the acceptability, to the major financial institutions engaged in the Guam's home mortgage loan market, of the proposed contained in Bill No. 95, as substituted and amended, the Committee on Housing, Community Development, Federal and Foreign Affairs herewith recommends the passage of said Bill No. 95 based on the following:

- The Committee finds that, in addition to an ever growing shortage of affordable homes for purchase and affordable constgruction rates for the building of affordable homes, one of the greater causes of the inaccessibility to affordable homes is the absence or lack of affordable financing methods by which homes can be purchased or built.
- The Committee finds that the government does not have the financial resources by which it can assist the greater majority of the many residents of Guam who need assistance in order to achieve the American Dream of owning their own homes.
- The Committee finds that the government must and should continue to have available certain problems by which it can assist the most needy but that there exists a large group of residents who do not need the level of assistance required by

others or vice versa. The Guam Housing Corporation's 6% Fixed Interest Rate Mortgage, established under Public Law 20-210, is a viable program which, over time, will be self-sufficient and can be used for the most needy of Guam's families. Other programs now being developed will likewise assist families whose financial capabilities have not maintained pace with the ever rising cost of living and home construction.

- The Committee finds that the quickest and most effective approach to the housing problem can and must be through a cooperative and collaborative participation of the government and private financial institutions which have greater financial resources than the government to provide the kind and level of assistance necessary to make any housing program viable over the long term.
- The Committee further finds that even if individuals or families enjoy the wages and stability to be able to afford the monthly payments of available financing packages, the existing requirement of a 20% down payment makes it impossible for the greater majority to even contemplate purchasing or building their first homes.
- The Committee finds that the private financial institutions are not capable of reducing this down payment requirement as it is a requirement of institutions or organizations insuring the risks associated with home mortgages.
- The Committee agrees, with the Guam Housing Corporation, that in order to relieve this requirement for a 20% down payment, it is necessary for the government to participate

in the risk management and insurance by establishing or participating in a mortgage insurance company which would be acceptable t the private lending institutions and by guaranteeing Guam Housing Corporation mortgages with the full faith and credit of the Government of Guam.

• The Committee finds that since six financial institutions on Guam, more specifically, the Bank of Guam, the Bank of Hawaii, the First Hawaiian Bank, CitiBank, First Savings and Loan and Guam Savings and Loan, have stated their commitment and willingness to participate in the new CAHAT program as developed by Guam Housing Corporation, that their combined knowledge and expertise in these matters is sufficient confidence in the program for the Guam Legislature to accept that it is a viable program which should be enacted through law.

TO STATE MATTERS MORE SIMPLY... IF THE LENDING INSTITUTIONS HAVE ENOUGH CONFIDENCE IN THE PROGRAM TO COMMIT THEIR RESOURCES, THEN THE PROGRAM AS PROPOSED AND ACCEPTED BY THOSE INSTITUTIONS MUST BE VIABLE.

- The Committee finds that since these financial institutions are confident in the potentials and probably success of the new program and that they are willing to commit \$14 Million to the program, then the confidence and willingness of the government to likewise commit its faith and credit is an acceptable risk and wise use of government funds.
- The Committee, after a mark-up meeting with the Guam Housing Corporation and the Guam Economic Development

Authority, is of the consensus that the consolidation of Bill No. 95 and Bill No. 104 and a program to permit the GHC and GEDA to develop a Master Plan for a major affordable housing development on government land would provide a complete affordable housing project that would be applicable and manageable for the foreseeable future.

- The Committee is of the consensus that the provisions of Bill No. 104 would provide the parameters, as well as, incentives, for the participation of developers in an affordable housing program beneficial to all on the island.
- Likewise, the Committee is of the consensus that dedicating government land for a major affordable housing development would provide contractors with the incentive to participate in order to showcase their offerings in the area of affordable housing, as well as, showcase their constructions skills and capabilities.

PUBLIC HEARING

The Committee on Housing, Community Development, Federal and Foreign Affairs, to which was referred Bill No. 95, An Act to Establish the "Community Affordable Housing Action Trust", conducted a public hearing on said measure on February 25, 1991, in the Guam Legislature's Public Hearing Room, at 9:00 a.m. Committee members present at the hearing were:

- Senator Francisco R. Santos, Chairman
- Senator Pilar C. Lujan, Vice Chair
- Senator Elizabeth P. Arriola
- Senator John P. Aguon
- Senator J. George Bamba
- Senator Marilyn D.A. Manibusan
- Senator Anthony C. Blaz
- Speaker Joe T. San Agusin

Testimonies Invited

As required by the Standing Rules of the Legislature, the public hearings were announced and public notices provided on three consecutive days in the Pacific Daily News, a newspaper of general circulation. Letters of invitation were transmitted to:

The Legislative Review Committee,
Office of the Governor
The Guam Housing Corporation
The Guam Housing and Urban Renewal Authority
The Guam Economic Development Authority
The Mayor's Council
All major banks.
The Guam Chamber of Commerce

Testimony Received

Appearing before the Committee to submit testimony were:

Mr. Peter J. Leon Guerrero, President
Guam Housing Corporation
Mr. Charles Crisostomo, Administrator
Guam Economic Development Authority
The Honorable Jose Rivera
Mayor of Dededo
The Honorable Antonio C. Babauta
Mayor of Agat

The Honorable Isabel Haggard
Mayor of Piti

The Honorable Teresita Borja
Vice Mayor of Tamuning

Mr. Anthony Leon Guerrero Vice President, Bank of Guam

Mz. Velma Sablan Martinez

Mr. Ike C. Santos

Mr. Ray Lagutan

Mr. Don Dickens, RADVA Pacific

Mr. Tony Artero, Guam Board of Realtors

Summary of Testimony and Committee Research and Analyses

Note: Written testimony received is appended to this Committee Report.

As was anticipated, all testimony was in favor of the establishment of a program which would make available affordable financial assistance through which families of Guam could purchase or build their homes. It should be pointed out that several of those testifying were under the impression that the CAHAT program would be able to provide more than the financing package for the purchase or construction of a home. It should be noted that the Mayor of Agat, the Honorable Antonio C. Babauta, provided a listing of residents of Agat who were "landless" who could be assisted by the CAHAT program.

Overall, there was no testimony in opposition to the establishment of an affordable home financing method. Everybody submitted testimony which supported the intent and purposes of such a program.

However, there were differences in opinion on four important points in the program proposed through Bill 95 as introduced. Of particular note is the testimony submitted by Mr. Anthony Leon Guerrero, Vice President and Chief Operating Officer of the Bank of Guam which essentially summarized the concerns or the banking institutions on Guam and which caused them to more closely scrutinize any request for commitment. Mr. Leon Guerrero noted that the package as presented poses several problems:

- 1. The program being proposed must give reasonable assurances that the fixed long term mortgages are saleable on the secondary market. As presented in its original form, there were no assurances of secondary market saleability. In the absence of written commitments or some form of assurance from Freddie Mac, there was little to insure the saleability of the notes.
- 2. The insurance being provided by the proposal is much less than that which is provided for mortgage insurance companies or FHA. Banks, particularly local banks, are prepared to participate in local projects to secure affordable housing finances, but not to the extent that they feel they would expose themselves to unacceptable or unreasonable risks.
- 3. The subsidy provision in the proposal disappears if original purchaser (under the CAHAT program) vacates the

home. The banks would prefer that if the house is to be sold, the subsidy would remain, thereby increasing the saleability of the home and maintain some form of government protection on the subsequent, or second loan, on the home.

4. The acceptability of the mortgage insurance company being proposed in the legislation should be acceptable to Freddie Mac, either through rating or reinsurance, in order for the program to be acceptable to the secondary market or to the local banks who would be making the mortgages.

Mr. Leon Guerrero noted that the Bank of Guam was concerned about the acceptability of the program to Freddie Mac and that they were concerned that Freddie Mac had not made any written commitment on the matter. The Bank of Guam forwarded a copy of the proposed legislation to Freddie Mac for their review. Unfortunately, as of the writing of this report, no further information has been received on the matter from that organization.

Because of the need to secure the participation of the banks on Guam, the Committee has held Bill No. 95 in Committee until these questions were resolved. Of acute concern was the need for assurances from Freddie Mac in order for the banks to have the level of confidence required for a participation commitment of major sums of money. Without such confidence and participation, CAHAT would not work.

Relative to this matter, Mr. Peter Leon Guerrero, President of the Guam Housing Corporation, was informed of the serious concerns over the acceptability of the program to Freddie Mac.

Mr. Leon Guerrero was asked by the Chairman of the Committee to initiate efforts to secure a written commitment from Freddie Mac. In the last discussions with Guam Housing Corporation officials, it was noted that the program, as being substituted, has been presented to Freddie Mac, as well as, to HUD officials, with GHC officials fully explaining the workings of the program and that the new program did receive favorable comments from these officials.

While this matter was being discussed with officials of HUD and Freddie Mac, Governor Joseph F. Ada, the Chairman of the Committee on Housing, Community Development, Federal and Foreign Affairs, and Guam Housing Corporation have conducted active and intense discussions with local banks seeking their participation in the program. When the methodology for guaranteeing and insurance the packages was explained to the bankers, their receptivity to the program positively changed.

The first such meeting was with officials of Guam Savings and Loan, CitiBank and the Bank of Hawaii. The second such meeting was with First Savings, Bank of Guam and First Hawaiian Bank. At both of these meetings, it was concluded that the banks would be adequately protected and that participation by each bank of approximately \$2 Million would be reasonable with risks held at a minimum because of government participation and government guarantees.

At the present time, the Bank of Guam, the Bank of Hawaii, First Hawaiian Bank, CitiBank, Guam Savings and Loan and First Savings and Loan have all committed to

participating in the new program, as will be established by enactment of Bill No. 95, as substituted and amended. The commitment on the part of the banks including committing a total of \$14 Million in private financial institution funds to the CAHAT program.

It should also be noted that under the new program, as recommended by Guam Housing Corporation, and as substituted by the Committee, the active participation of Freddie Mac is not as critical as it was in the first CAHAT proposal. Though saleability on the secondary market will be enhanced because of the government's participation in the form of mortgage guarantees, it is felt, by both government and bank officials, that because of these guarantees, and other features of the program, the urgency to sell to the secondary market would not be as Because the government will be subsidizing the crucial. mortgages with interest free loans of between 30% to 50% of the total price of the home and because the government will be guaranteeing the mortgages, local banks have committed to participation based on such assurances and the backing of the faith and credit of the government of Guam. previously, this commitment is presently pegged at \$14 Million. It is expected that as the program proceeds beyond these initial stages of its infancy and it becomes more refined and active, the commitment will increase.

The Committee feels that, if the major financial institutions on Guam, i.e., the Bank of Guam, the Bank of Hawaii, First Hawaiian Bank, CitiBank, Guam Savings and Loan and First Savings and Loan have confidence in the new program and, because of such confidence, will commit in excess of \$2 Million each to this new program, legislation to make such affordable financing available to the people should not be delayed. The initial purpose of CAHAT was to make available and accessible the financial resources of private lending institutions to the people of Guam.